QPharma®

# One Partner. One Platform.

## Complete Life Sciences Commercial Solutions.

QPharma® is a trusted life sciences technology and services partner that helps pharmaceutical, biotechnology, and medical device organizations navigate complex commercial and regulatory challenges. Founded in 1994, QPharma delivers integrated solutions spanning sample management, fulfillment and distribution, practitioner validation, transparency reporting, compliance services, training, and digital engagement. By combining purpose-built technology with deep industry expertise, QPharma helps clients improve operational efficiency, maintain regulatory compliance, enhance healthcare provider engagement, and successfully support products throughout the entire lifecycle, from pre-launch planning through ongoing commercial operations.

## END-TO-END SOLUTIONS FOR COMMERCIAL SUCCESS

**Sample Management Services**
From PDMA compliance consulting to full, outsourced sample management, field inventory services, and fulfillment programs

**HCP Digital Engagement Solutions**
Digital Remote Sampling via text, portal, email and more...

**Remote Sampling Service**
An intuitive, cloud-based life sciences tool that facilitates representative remote sampling

**National Warehousing and Fulfillment**
FDA- and DEA-compliant storage, kitting, and fulfillment of products and literature

**Licensing Services**
Management of your acquisition and maintenance of facility distribution licenses nationwide

**Online Training/Certification/Courses**
Secure, SCORM-compliant training solutions for sales reps, field, and home office personnel

**HCP Validation for Sample Eligibility**
Verification of practitioner licenses to ensure compliance with PDMA and applicable Federal and State regulations

**KOL Identification and Mapping**
Solution to identify, map, and network KOLs to facilitate engagement strategy while monitoring brand sentiment

**HCP Targeting**
Solution to identify HCP targets most likely to influence NBRx and NRx

**Transparency Reporting Solutions**
SaaS-based technology for reporting on state and federal spend activities

**Call Center Services**
HIPAA-trained team supporting practitioners and sales reps with comprehensive services

**End to End Sample Storage Unit Management**
Complete management of field representative storage ng, and other digital enablement tools, delivered through preferred channels

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