

Secure, Compliant, Easy Access to Samples for Your See-No Call Physicians

Healthcare providers can treat patients more effectively when they have easy access to brand and generic samples. Studies have shown that sample medication has a measurably positive impact on subsequent patient adherence leading to better outcomes and lower cost of care.

With many health systems, groups and individual offices increasingly adopting a “No-see/No-call” approach to pharmaceutical sales representatives, gaining reliable access to samples can be challenging for providers.

The MedStart™ solution is a secure, computer-controlled sample cabinet providing samples and co-pay cards in a controlled, secure, compliant and auditable manner.



Contact QPharma to learn more about the MedStart™ Sampling Solution and how it can help expand sample access, support patient care, and maintain engagement within restricted healthcare environments.



SOLUTION BENEFITS

Practice Efficiency: A secure, automated onsite cabinet that gives healthcare teams immediate access to prescription drug samples while simplifying inventory management and reducing administrative burden.

- ✓ Inventory management
- ✓ Automated reordering
- ✓ Real-time utilization tracking
- ✓ HIPAA Compliant
- ✓ Label printing

Formulary Alignment: Control of preferred formularies.

Patient adherence: MedStart™ has proven to provide increased patient adherence which means better health outcomes and higher brand market share.

Productivity: Less than 20 seconds to provide a sample to a patient from the MedStart™ cabinet.

Managing inventory and restocking the samples takes 20 minutes on average per month.

EMR Interface Options: MedStart™ offers an interface to a variety of EMR systems to provide effective documentation of a sample event in the EMR.

Security: Username and password controlled. Full Audit Trail & Reporting